



American Concrete Pipe Association

Region Engineer – Western Region

Overview

Region Engineers work to support the most current ACPA Strategic Plan, keeping in mind that the overarching goal of the Region Engineer (RE) is to increase Reinforced Concrete Pipe (RCP) and Precast Box Culverts (RCB) market share in the public sector, and ensure our products are favorably specified across the United States.

RE's provide a national presence at the regional level, enabling producing members to communicate with and educate state DOTs, municipalities, consulting engineers, students, and federal agencies on the benefits of precast pipe and box culverts and the most appropriate manufacturing methods, design and installation practices for their use. RE's provide the platform that effectively distinguishes and unifies producing members' efforts towards the accomplishment of ACPA's strategic plan goals.

Essential Job Functions

- Develop useful professional relationships with agencies, engineers, and members in their region based on Region Strategic Plan priorities.
- Organize and conduct training events that increase our industry's credibility.
- Assist in the development and implementation of regional and state strategic marketing plans in support of the ACPA National Strategic Plan.
- Responsive to ACPA members and key strategic partners' needs.
- Effectively communicate activities to members in region and ACPA leadership.
- Effectively manage expense budget as required to meet overall budget goals.
- Provide superior Member service.

Other Responsibilities

- Assist in the attainment of goals detailed in the current Strategic Plan.
- All other duties as assigned by the President as needed.

Proficiencies

- Microsoft Office Suite (including Word, Excel & PowerPoint), Expensify and a working knowledge of SmartSheet.

Requirements

- Possess a Bachelor of Science Degree in Civil Engineering or related field.
- Possess experience in concrete pipe/precast industry, construction, engineering, or related field preferred.
- Registered Professional Engineer preferred.
- If licensed, must maintain Professional Engineers' License and any professional development hours in accordance with local state board minimum requirements for licensure.
- Expected to travel up to approximately 30 weeks/annually (70% of possible work weeks) with overnight travel.



- Current boundaries of the Western Region appear on the ACPA Website at [ACPA Region Information \(concretepipe.org\)](http://concretepipe.org)

Other Skills/Abilities

- Self-Management Skills - This position requires a high degree of self-motivation and the ability to work independently for long stretches of time. Employee must be able to self-prioritize their workload, ensuring that members' and external market influencers' needs are met.
- Collaborative Skills - This position requires the ability to work collaboratively with other RE's, Affiliated Chapter Directors, ACPA employees, and members to plan and implement strategies to meet ACPA strategic goals.
- Language and Communication Skills - Ability to read, write and comprehend instructions, correspondence, memos, and contracts. Ability to comfortably and effectively present information in one-on-one, small, and large group situations to members, professionals, and other employees of the organization. Ability to timely respond to customers, both internally and externally utilizing diplomatic skills to accomplish goals.
- Mathematical Skills - Ability to master complex mathematical concepts inherent in engineering.
- Reasoning Ability - Ability to apply higher reasoning necessary to understand and explain engineering concepts. Mental stamina for problem solving and prioritizing multiple tasks.

Environmental Requirements

Physical Demands - While performing the duties of this job, the employee is regularly required to use hands to operate computer keyboard and telephone, reach with hands and arms. The employee frequently is required to stand, walk, and sit. The employee is occasionally required to climb or balance and stoop, kneel, crouch, or crawl. The employee must be able to drive and/or fly for long stretches of time. The employee must regularly lift and/or move up to 25 pounds, infrequently lift and/or move up to 50 pounds. Specific vision abilities required by this job include close vision, distance vision, peripheral vision, depth perception, and ability to adjust focus.

NOTE: This job description is not intended to be all-inclusive. Employee may perform other related duties as negotiated to meet the ongoing needs of the ACPA.